

# *Ocean Rate Bulletin*



## **Frozen Poultry (WC):**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent units (TEU) shipped, by all carriers, during February 1997. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1997 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1997.

### **Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during February 1997. Source: PIERS, February 1997.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1997 calendar year. Source: PIERS, 1997.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, April 7, 1997.

### **Ocean Rates**

Ocean rates are applicable for April 30, 1997. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate**

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichart, Tom Rial, and Ethel Tan of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Real on (202) 690-1320, Reichert on (202) 690-2325, Tan on (202) 690-1326 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 286.1 \ 286.1

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	24%	24%	16 Days	\$99	AI				AI			21 KT	\$2,079
Sea-Land	22%	22%	15 Days	\$100	AI				AI			21 KT	\$2,100
Evergreen	14%	14%	19 Days	\$99	AI				AI			21 KT	\$2,079
Maersk	14%	14%	15 Days	\$1,000	AI				AI			21 KT	\$2,100
Hanjin	11%	11%	16 Days	\$127	\$6				AI			21 KT	\$2,793
APL	3%	3%	16 Days	\$100	AI				AI			21 KT	\$2,100
NYK Line	3%	3%	14 Days	\$100	AI				AI			21 KT	\$2,100
OOCL	3%	3%	15 Days	\$100	AI				AI			21 KT	\$2,100
Mitsui OSK	3%	3%	15 Days	\$100	AI				AI			21 KT	\$2,100
COSCO	2%	2%	21 Days										

Average Container Rat \$2,170

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 8.5 \ 8.5

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	24%	24%	21 Days	\$170	\$6		13%		AI			21 KT	\$4,160
Hanjin	24%	24%	20 Days	\$170	\$6		13%		AI				\$4,160
APL	12%	12%	19 Days	\$170	\$6		13%		AI			21 KT	\$4,160
Cho Yang	12%	12%	20 Days	\$3,305 <sup>1</sup>	\$120 <sup>1</sup>		13%		AI				\$3,855
Hyundai	12%	12%	19 Days	\$172	\$6		13%		AI			21 KT	\$4,208
Sea-Land	12%	12%	18 Days	\$170	\$6		13%		AI			21 KT	\$4,160
Mitsui OSK	6%	6%	19 Days	\$170	\$6		13%		AI			21 KT	\$4,160

<sup>1</sup> Rate is per container

**Average Container Rat** \$4,130

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 121.0 \ 121.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	22%	22%	12 Days	\$108	\$6		39%		AI			21 KT	\$3,279
Evergreen	17%	17%	11 Days	\$87	\$6		39%		AI			21 KT	\$2,666
K Line	17%	17%	12 Days	\$89	\$6		39%		AI			21 KT	\$2,724
COSCO	14%	14%	14 Days										
APL	12%	12%	12 Days	\$89	\$6		39%		AI			21 KT	\$2,724
Hyundai	6%	6%	13 Days	\$91	\$6		39%		AI			21 KT	\$2,782
Mitsui OSK	5%	5%	13 Days	\$91	\$6		39%		AI			21 KT	\$2,782
Maersk	5%	5%	10 Days	\$91	\$6		39%		AI			21 KT	\$2,782
Yang Ming	2%	2%	12 Days	\$105	\$6		39%		AI			21 KT	\$3,191

Average Container Rat \$2,876

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 236.2 \ 236.2

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	37%	37%	11 Days	\$99	AI				AI			21 KT	\$2,079
Evergreen	17%	15%	15 Days <sup>3</sup>	\$99	AI				AI			21 KT	\$2,079
Hanjin	14%	21%	17 Days	\$99	AI				AI			21 KT	\$2,079
Mitsui OSK	7%	3%	19 Days	\$100	AI				AI			21 KT	\$2,100
COSCO	5%	6%	18 Days										
OOCL	5%	6%	12 Days	\$100	AI				AI			21 KT	\$2,100
Sea-Land	4%	4%	18 Days <sup>3</sup>	\$100	AI				AI			21 KT	\$2,100
Maersk	3%	2%	18 Days <sup>3</sup>	\$100	AI				AI			21 KT	\$2,100
APL	2%	1%	11 Days	\$100	AI				AI			21 KT	\$2,100

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rat** \$2,084

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 40.0 \ 40.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	63%	63%	9 Days <sup>3</sup>	\$87	\$6		39%		AI			21 KT	\$2,666
COSCO	33%	33%	11 Days										
Mitsui OSK	5%	5%	10 Days	\$89	\$6		39%		AI			21 KT	\$2,724

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rat** \$2,670

# Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: January 1998

Month\Year: 146.9 \ 146.9

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
FESCO	81%	81%	18 Days <sup>3</sup>	\$5,061 <sup>1</sup>	AI				\$415				\$5,476 <sup>2</sup>
Sunmar	19%	19%	17 Days <sup>3</sup>	\$5,650 <sup>1</sup>	AI				\$350				\$6,000 <sup>2</sup>

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rat** \$5,576